

Supplier Partnerships

CSN supplier partnerships offer participating Emerging Chain customers with contract pricing and/or 100% paid allowances. CSN works to provide national manufacturer programs on an off-invoice basis allowing customers to receive these funds commensurate with the receipt of their distributor and supplier invoice thus lowering both pricing and costs. All manufacturer programs are subject to modification and cancellation.

A

- All Round Foods
- Alpha Baking
- American Roland
- Azar Nut

B

- Barber Foods
- Basic American Foods
- Bigelow Tea
- Boulder Foods (Udi's)
- Burry Foods
 - Bakery de France
 - Sara Lee Bagels
 - Thomas English Muffins
 - Wishbone Dressing

C

- Campbell Soup
- Candle Corp
- Cargill
 - Dressings, Sauces & Oil
 - Kitchen Solutions
 - Salt
- Carla's Pasta
- Cheesecake Factory
- ConAgra
 - Hunt Wesson
 - Lamb Weston
- Cuisine Innovations

D

- Dannon Yogurt
- Dart Foodservices
- Dianne's Fine Desserts
- Dixie
- Domino Foods
- Dreyer's Grand Ice Cream

E

- Ecolab

F

- Fresherized Foods
- FreshPoint

G

- General Mills
- Georgia-Pacific

H

- Handgards
- Heinz
- Heritage Bag
- Hershey's Food Service
- Hormel

J

- J.M. Smucker
 - Coffee
 - Jelly
 - Sweet 'n Low

K

- Kellogg's

L

- Lactalis Food Service
- La Nova Wings

M

- Merisant (Equal)
- Michael Foods

N

- Nestle Foods
 - LJ Minor
 - Stouffer
 - Nestle Waters
- Nestle Professional Beverages
 - Vitality Juice
- New Carbon Company

O

- Ocean Spray
- Otis Spunkmeyer
 - Chipperry Cookie
 - La Brea Bakery

P

- PacTiv Corp
 - Prairie Packaging
- Par-Way Tryson
- PepsiCo Food Service & Vending
 - Pepsi
 - Tropicana
 - Gatorade
 - Naked Juice
 - Quaker Oats
- Pilgrim's Pride
- Pinnacle Foods
 - Aunt Jemima
 - Lender's Bagels
 - Mrs. Butterworth

R

- Ralcorp
- Rich Products

S

- Sara Lee
 - Bakery
 - Meats
- Schreiber Foods
- Signature Breads
- Sun Rich Fresh Foods
- Splenda
- Sysco
 - Cheese
 - Chicken Breast
 - Coffee
 - Dairy
 - Fish
 - Foam
 - Foil and Film
 - Fruit
 - Garlic
 - Ground Beef
 - Juice
 - Keystone Chemicals
 - Muffin
 - Pasta
 - Pizza Toppings
 - Pork
 - Salad Dressings
 - Shortening
 - Specialty Meat
 - Sugar
 - Tea

U

- Universal Best Foods

V

- Vanee Foods
- Ventura Foods

W

- Wells Dairy
- WhiteWave Foods



SUPPLIER PARTNERSHIPS

Frequently Asked Questions

Q: How do Emerging Chain customers access the specific product offerings within each CSN allowance program?

A: All CSN allowance programs are integrated into the Sysco price management system and are available upon request from your Sysco representative.

Q: Can additional products be added to existing CSN allowance programs?

A: Yes. Please contact Larry Jaeger at The Sieb Organization.

Q: When are manufacturer allowances paid to Emerging Chain customers?

A: Allowances are billed to manufacturers quarterly and are paid to the customer at the beginning of February, May, August, and November.

Q: How are allowances paid to Emerging Chain customers?

A: Sysco reports quarterly data to The Sieb Organization who then invoices the manufacturers. Manufacturers pay the Sieb invoice who in turn pays the Emerging Chain customer.

Q: Can Emerging Chain customers utilize other distributors and still receive allowances?

A: No. To receive contract pricing and allowances all products must be purchased through Sysco.

Q: Do CSN manufacturer programs also include equipment?

A: Typically, equipment is not provided although there are exceptions. For example, Dreyer's Ice Cream, and Nestle Professional Beverages (Vitality Juice) will provide equipment based on defined volume levels. Some manufacturers offer equipment at discount rates i.e. ovens for baking cookies. Any provided equipment must be utilized exclusively for the supplying manufacturer's products.



FOR MORE INFORMATION ON THE CSN – SUPPLIER PARTNERSHIPS, PLEASE CONTACT:
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